

Commonwealth of Virginia Contracted Executive Search Firms

Contract Number: DHRM14-01

Contract Title: Executive Search Consulting Services

Contract Period: April 25, 2014 through April 24, 2016 with 3 one-year renewals

Renewal Year One: April 25, 2016 – April 24, 2017

Company Name	Contact	SWAM Status	Cost Per Search	Type of Positions
<p>Waters Company, a Springsted, Inc.</p>	<p>John A. Anzivino, Project Director Senior Vice President & Client Representative Springsted, Inc. 1564 East Parham Road Richmond, VA 23228-2360 (804) 726-9750 - OFFICE (804) 726-9752 - FAX janzivino@springsted.com</p>	<p>None</p>	<p>*Option 1- \$16,500 plus \$4,500 for single position; *Option 2 - \$15,250 plus up to \$4,000 out of pocket expenses for single position in the same department with initial profile development and report presentation conducted electronically; *Option 3 - \$14,250 initial profile development and report presentation conducted electronically per position and \$14,750 per position if onsite interviews and presentation are required.</p> <p>*See Vendor Proposal for billing details.</p>	<p>High-Level - positions requiring specialized qualifications and experience in disciplines critical to the Commonwealth's business operations.</p>